

MISSISSIPPI TENNIS ASSN.

Budget Overview: FY_2024 - FY24 P&L

January - December 2024

	TOTAL
Revenue	
Adult Leagues	
Adult League Tennis	
Championship fees- adult	70,515.00
League fees - adult	124,000.00
Total Adult League Tennis	194,515.00
Alt. Leagues/Tri-level, Singles	
Corporate League	5,000.00
Misc Alternative leagues	17,000.00
Tennis Apprentice	7,500.00
Tri-level	
Championship Fees	15,155.00
League Fees	39,000.00
Sponsorship funds	10,000.00
Total Tri-level	64,155.00
Total Alt. Leagues/Tri-level, Singles	93,655.00
Mixed Doubles	
18 & Over	
Championship fees	22,824.00
League fees	57,500.00
Total 18 & Over	80,324.00
Total Mixed Doubles	80,324.00
Southern Combo Doubles	
Championship fees	40,760.00
League fees-adult	105,500.00
Total Southern Combo Doubles	146,260.00
Total Adult Leagues	514,754.00
Car Tag	9,000.00
College Showcase	3,300.00
Head Tax	
Adult Head Tax	3,500.00
Junior Head Tax	8,500.00
Total Head Tax	12,000.00
Junior - Programs	
JTT Fees	70,000.00
Sponsorship	0.00
State tournament fees	20,000.00
Total Junior - Programs	90,000.00
STA Distribution - Membership	
Individual	80,965.00
Total STA Distribution - Membership	80,965.00
STA Grants	
CD Workshop	2,000.00

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Community Coordinator	15,000.00
Marketing	7,727.00
Network Support	373,318.00
Red Ball Initiative	12,987.00
Reserve Payout	27,065.00
Schools/After School	30,000.00
Wheelchair	5,000.00
Total STA Grants	473,097.00
Tournament Fees	
Sanction fees	6,000.00
Tennis On Campus Tournament	2,250.00
Total Tournament Fees	8,250.00
USTA MS Merchandise	2,000.00
Total Revenue	\$1,193,366.00
GROSS PROFIT	\$1,193,366.00
Expenditures	
6245 Miscellaneous	2,000.00
66900 Reconciliation Discrepancies	200.00
Administrative	
Bank Service Charges	200.00
Building Maintenance	10,000.00
Email Marketing	630.00
Insurance	6,000.00
Janitorial	2,000.00
Legal and Accounting	16,000.00
Maintenance of Equipment	4,500.00
Office Furniture & Equipment	5,000.00
Pest Service	700.00
Postage	2,000.00
Property Taxes	4,400.00
Security System	650.00
Supplies	5,500.00
Telephone	7,400.00
Utilities	
Electricity	3,500.00
Gas	1,100.00
Water	1,200.00
Total Utilities	5,800.00
Web site	6,500.00
Total Administrative	77,280.00
Adult Competition	
Senior Cup	9,000.00
Tournament	

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	TOTAL
TD Grants & Incentives	2,000.00
Travel	3,000.00
Total Tournament	5,000.00
Total Adult Competition	14,000.00
Certified Officials	
Tournament Directors Workshop	2,400.00
Total Certified Officials	2,400.00
Community Development Exp	
CTA Workshop	2,000.00
Travel	2,000.00
Total Community Development Exp	4,000.00
CTA/Advocacy Committee	1,000.00
Executive Director's Expenses	3,000.00
Grants	
Adult Red Ball Initiative	12,987.00
CD/Membership	7,500.00
College Scholarship	8,000.00
Community Coord.	30,000.00
Community Tennis & Facility Dev	40,000.00
CTA	
Promotions	1,500.00
Start up	1,000.00
Training	1,000.00
Total CTA	3,500.00
Diversity	8,000.00
Jr Player Development	5,000.00
Junior Start up	2,000.00
President	5,000.00
STA Bonus Payout Grant	27,065.00
Tournament Voucher	3,000.00
USTA EDC Camps / PD Trainings	5,000.00
Total Grants	157,052.00
Junior Competition	
College Showcase	3,300.00
Junior Tennis Council	11,000.00
Southern Junior Cup	13,000.00
Tennis on Campus Grant	500.00
Tennis on Campus Tournament	2,250.00
Total Tennis on Campus Grant	2,750.00
Total Junior Competition	30,050.00
Junior Recreational Programs	
High School Tennis	
High School Coaches Wksp	750.00

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	TOTAL
MHSAA	2,500.00
Total High School Tennis	3,250.00
Jr Team Tennis	
10U Rackets & Equipment	750.00
Coordinator fees	40,000.00
Coordinators workshop	1,500.00
Court fees	900.00
STA JTT Supplies/Balls Grant	1,500.00
State Play-offs	17,100.00
State tournament - Fall	4,900.00
Supplies	2,500.00
Travel	2,500.00
Total Jr Team Tennis	71,650.00
NJTL	1,500.00
USTA Schools	
10U & Schools marketing	7,000.00
High School Classic	4,000.00
Schools Grant & Supplies	3,200.00
Travel	2,500.00
Total USTA Schools	16,700.00
Total Junior Recreational Programs	93,100.00
Leagues Adult	
Adult League Tennis	
Adult Championships	49,500.00
Coordinator Fees	31,000.00
LLC Stipends	40,000.00
Sectional winners	4,000.00
Total Adult League Tennis	124,500.00
Alt. Leagues	
Coordinator fees - OTHER	15,000.00
Coordinator fees Tri-level	9,500.00
Corporate League	3,500.00
Tennis Apprentice	8,750.00
Tri-Level Championships	10,000.00
Total Alt. Leagues	46,750.00
Conferences & Meetings	10,000.00
League Promotions	6,000.00
Mixed Doubles	
Coordinator Fees	14,000.00
Mixed Doubles Championships	15,500.00
Total Mixed Doubles	29,500.00
Southern Combo Doubles	
Championship	33,000.00

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	TOTAL
Coordinator Fees	26,000.00
Total Southern Combo Doubles	59,000.00
Total Leagues Adult	275,750.00
Marketing	
Adult	2,500.00
Advertising	4,000.00
Junior	3,500.00
Promotions/Events	10,500.00
Supplies	2,000.00
Travel	2,500.00
Total Marketing	25,000.00
Meetings	
MTA	16,000.00
STA	8,000.00
USTA	14,000.00
Total Meetings	38,000.00
Merchandise	3,000.00
Payroll Expenses	433,440.00
President Elect's Expenses	500.00
President's Expenses	1,000.00
Miscellaneous	2,000.00
Total President's Expenses	3,000.00
Ranking/Selection committee	450.00
Wheelchair Tennis	8,000.00
Yearbook-Current Year	3,000.00
Total Expenditures	\$1,174,222.00
NET OPERATING REVENUE	\$19,144.00
NET REVENUE	\$19,144.00