

MISSISSIPPI TENNIS ASSN.

Budget Overview_Budget_FY25_P&L__Report

January 1-December 31, 2025

ACCOUNT	TOTAL
Income	
Adult Leagues	
Adult League Tennis	
Championship fees- adult	\$78,800.00
League fees - adult	\$126,000.00
Total for Adult League Tennis	\$204,800.00
Alt. Leagues/Tri-level, Singles	
Community Coord Programming	\$1,500.00
Corporate League	\$3,240.00
Flex	\$2,200.00
Misc Alternative leagues	\$19,600.00
Tennis Apprentice	\$18,500.00
Tri-level	
Championship Fees	\$15,155.00
League Fees	\$43,000.00
Sponsorship funds	\$10,000.00
Total for Tri-level	\$68,155.00
Total for Alt. Leagues/Tri-level, Singles	\$113,195.00
Mixed Doubles	
18 & Over	
Championship fees	\$22,824.00
League fees	\$48,500.00
Total for 18 & Over	\$71,324.00
Total for Mixed Doubles	\$71,324.00
Southern Combo Doubles	
Championship fees	\$38,000.00
League fees-adult	\$102,000.00
Total for Southern Combo Doubles	\$140,000.00
Total for Adult Leagues	\$529,319.00
Car Tag	\$9,000.00
College Showcase	\$3,300.00
Head Tax	
Adult Head Tax	\$3,500.00
Junior Head Tax	\$8,500.00
Total for Head Tax	\$12,000.00
Junior - Programs	
JTT Fees	\$70,000.00
Sponsorship	\$7,500.00
State tournament fees	\$25,000.00
Total for Junior - Programs	\$102,500.00
Miscellaneous Income	\$500.00
STA Distribution - Membership	
Individual	\$80,939.00
Total for STA Distribution - Membership	\$80,939.00
STA Grants	
CD Workshop	\$2,000.00

ACCOUNT	TOTAL
Community Coordinator	\$15,000.00
Marketing	\$10,727.00
Network Support	\$373,318.00
Red Ball Initiative	\$6,493.50
Reserve Payout	\$0.00
Schools/After School	\$30,000.00
Wheelchair	\$5,000.00
Total for STA Grants	\$442,538.50
Tournament Fees	
Sanction fees	\$5,450.00
Tennis On Campus Tournament	\$4,050.00
Total for Tournament Fees	\$9,500.00
USTA MS Merchandise	\$2,000.00
Yearbook	
Sales	\$0.00
Total for Yearbook	\$0.00
Total for Income	\$1,191,596.50
Cost of Goods Sold	\$0.00
Gross Profit	\$1,191,596.50
Expenses	
6245 Miscellaneous	\$2,000.00
66900 Reconciliation Discrepancies	\$200.00
Administrative	
Bank Service Charges	\$1,050.00
Building Maintenance	\$10,000.00
Email Marketing	\$630.00
Insurance	\$6,000.00
Janitorial	\$2,000.00
Legal and Accounting	\$20,000.00
Maintenance of Equipment	\$4,500.00
Office Furniture & Equipment	\$5,000.00
Pest Service	\$900.00
Postage	\$2,000.00
Property Taxes	\$4,400.00
Security System	\$650.00
Supplies	\$5,500.00
Telephone	\$7,400.00
Utilities	
Electricity	\$3,850.00
Gas	\$1,100.00
Water	\$700.00
Total for Utilities	\$5,650.00
Web site	\$6,500.00
Total for Administrative	\$82,180.00
Adult Competition	
Senior Cup	\$9,000.00
Tournament	
TD Grants & Incentives	\$2,000.00
Travel	\$3,000.00
Total for Tournament	\$5,000.00
Total for Adult Competition	\$14,000.00
Certified Officials	

ACCOUNT	TOTAL
Tournament Directors Workshop	\$3,400.00
Total for Certified Officials	\$3,400.00
Community Development Exp	
CTA Workshop	\$3,000.00
Travel	\$2,000.00
Total for Community Development Exp	\$5,000.00
CTA/Advocacy Committee	\$1,000.00
Executive Director's Expenses	\$3,000.00
Grants	
Adult Red Ball Initiative	\$6,493.50
CD/Membership	\$7,500.00
College Scholarship	\$8,000.00
Community Coord.	\$30,000.00
Community Tennis & Facility Dev	\$40,000.00
CTA	
Promotions	\$1,500.00
Start up	\$1,000.00
Training	\$1,000.00
Total for CTA	\$3,500.00
Diversity	\$6,500.00
Jr Player Development	\$5,000.00
Junior Start up	\$2,000.00
President	\$5,000.00
STA Bonus Payout Grant	\$0.00
Tournament Voucher	\$2,000.00
USTA EDC Camps / PD Trainings	\$4,000.00
Total for Grants	\$119,993.50
Junior Competition	
College Showcase	\$3,300.00
Junior Tennis Council	\$11,000.00
Southern Junior Cup	\$13,000.00
Tennis on Campus Grant	
Tennis on Campus Tournament	\$4,050.00
Total for Tennis on Campus Grant	\$4,550.00
Total for Junior Competition	\$31,850.00
Junior Recreational Programs	
High School Tennis	
High School Coaches Wksp	\$650.00
MHSAA	\$1,850.00
Total for High School Tennis	\$2,500.00
Jr Team Tennis	
10U Rackets & Equipment	\$750.00
Coordinator fees	\$40,000.00
Coordinators workshop	\$1,500.00
Court fees	\$900.00
STA JTT Supplies/Balls Grant	\$0.00
State Play-offs	\$17,100.00
State tournament - Fall	\$4,900.00
Supplies	\$2,500.00
Travel	\$2,500.00
Total for Jr Team Tennis	\$70,150.00
NJTL	\$3,000.00
USTA Schools	

ACCOUNT	TOTAL
10U & Schools marketing	\$6,000.00
High School Classic	\$4,000.00
Schools Grant & Supplies	\$3,000.00
Travel	\$2,500.00
Total for USTA Schools	\$15,500.00
Total for Junior Recreational Programs	\$91,150.00
Leagues Adult	
Adult League Tennis	
Adult Championships	\$56,500.00
Coordinator Fees	\$31,000.00
LLC Stipends	\$40,000.00
Sectional winners	\$4,000.00
Total for Adult League Tennis	\$131,500.00
Alt. Leagues	
Community Coordinator Programming	\$1,500.00
Coordinator fees - OTHER	\$15,000.00
Coordinator fees Tri-level	\$10,000.00
Corporate League	\$2,850.00
Tennis Apprentice	\$20,500.00
Tri-Level Championships	\$9,750.00
Total for Alt. Leagues	\$59,600.00
Conferences & Meetings	
Captain's meeting	
SLC Travel	\$3,000.00
Total for Captain's meeting	\$3,000.00
Total for Conferences & Meetings	\$10,000.00
Flex league	\$500.00
League Promotions	\$6,000.00
Mixed Doubles	
Coordinator Fees	\$11,500.00
Mixed Doubles Championships	\$10,500.00
Total for Mixed Doubles	\$22,000.00
Southern Combo Doubles	
Championship	\$35,500.00
Coordinator Fees	\$26,000.00
Total for Southern Combo Doubles	\$61,500.00
Total for Leagues Adult	\$291,100.00
Marketing	
Adult	\$2,500.00
Advertising	\$4,000.00
Junior	\$3,500.00
Promotions/Events	\$9,000.00
Supplies	\$2,000.00
Travel	\$2,500.00
Total for Marketing	\$23,500.00
Meetings	
MTA	\$16,000.00
STA	
Summer Meeting	\$25,000.00
Total for STA	\$33,000.00
USTA	\$14,000.00
Total for Meetings	\$63,000.00

ACCOUNT	TOTAL
Merchandise	\$2,250.00
Payroll Expenses	\$459,447.00
President Elect's Expenses	\$500.00
President's Expenses	
Miscellaneous	\$2,000.00
Total for President's Expenses	\$3,000.00
Ranking/Selection committee	\$550.00
Wheelchair Tennis	\$8,000.00
Yearbook-Current Year	\$2,500.00
Total for Expenses	\$1,207,620.50
Net Operating Income	-\$16,024.00
Other Income	
70010 Interest Earned	\$20,000.00
Total for Other Income	\$20,000.00
Other Expenses	\$0.00
Net Other Income	\$20,000.00
Net Income	\$3,976.00