

# Budget Overview\_2026 Budget Tentative\_P&L\_\_Report

## MISSISSIPPI TENNIS ASSOCIATION

January 1-December 31, 2026

ACCOUNT NAME	TOTAL
Income	
Adult Leagues	
Adult League Tennis	
Championship fees- adult	77,000.00
League fees - adult	126,000.00
<b>Total for Adult League Tennis</b>	<b>\$203,000.00</b>
Alt. Leagues/Tri-level, Singles	
Community Coord Programming	1,500.00
Corporate League	2,000.00
Flex	5,500.00
Misc Alternative leagues	27,000.00
Tennis Apprentice	16,000.00
Tri-level	
Championship Fees	16,000.00
League Fees	41,750.00
Sponsorship funds	10,000.00
<b>Total for Tri-level</b>	<b>\$67,750.00</b>
<b>Total for Alt. Leagues/Tri-level, Singles</b>	<b>\$119,750.00</b>
Mixed Doubles	
18 & Over	
Championship fees	21,250.00
League fees	48,500.00
<b>Total for 18 &amp; Over</b>	<b>\$69,750.00</b>
<b>Total for Mixed Doubles</b>	<b>\$69,750.00</b>
Southern Combo Doubles	
Championship fees	39,500.00
League fees-adult	100,000.00
<b>Total for Southern Combo Doubles</b>	<b>\$139,500.00</b>
<b>Total for Adult Leagues</b>	<b>\$532,000.00</b>
Car Tag	9,000.00
College Showcase	3,750.00
Head Tax	
Adult Head Tax	3,500.00
Junior Head Tax	8,500.00
<b>Total for Head Tax</b>	<b>\$12,000.00</b>
Junior - Programs	
JTT Fees	67,000.00
Sponsorship	10,000.00
State tournament fees	25,000.00
<b>Total for Junior - Programs</b>	<b>\$102,000.00</b>

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ACCOUNT NAME	TOTAL
Miscellaneous Income	500.00
STA Distribution - Membership Individual	80,939.00
<b>Total for STA Distribution - Membership</b>	<b>\$80,939.00</b>
STA Grants	
CD Workshop	2,000.00
Community Coordinator	15,000.00
EDC Camps	1,200.00
Marketing	10,727.00
Network Support	374,641.00
Red Ball Initiative	0.00
Reserve Payout	0.00
Schools/After School	30,000.00
Wheelchair	5,000.00
<b>Total for STA Grants</b>	<b>\$438,568.00</b>
Tournament Fees	
Sanction fees	5,000.00
Tennis On Campus Tournament	5,900.00
<b>Total for Tournament Fees</b>	<b>\$10,900.00</b>
USTA MS Merchandise	2,000.00
Yearbook	
Sales	0.00
<b>Total for Yearbook</b>	<b>\$0.00</b>
<b>Total for Income</b>	<b>\$1,191,657.00</b>
Cost of Goods Sold	
<b>Gross Profit</b>	<b>\$1,191,657.00</b>
Expenses	
6245 Miscellaneous	2,000.00
66900 Reconciliation Discrepancies	200.00
Administrative	
Bank Service Charges	1,620.00
Building Maintenance	10,000.00
Email Marketing	630.00
Insurance	6,000.00
Janitorial	2,000.00
Legal and Accounting	21,000.00
Maintenance of Equipment	4,500.00
Office Furniture & Equipment	5,000.00
Pest Service	1,050.00
Postage	2,000.00

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ACCOUNT NAME	TOTAL
Property Taxes	4,250.00
Security System	650.00
Supplies	7,500.00
Telephone	8,200.00
Utilities	
Electricity	3,850.00
Gas	1,400.00
Water	700.00
<b>Total for Utilities</b>	<b>\$5,950.00</b>
Web site	6,500.00
<b>Total for Administrative</b>	<b>\$86,850.00</b>
Adult Competition	
Senior Cup	9,000.00
Tournament	
TD Grants & Incentives	3,000.00
Travel	3,000.00
<b>Total for Tournament</b>	<b>\$6,000.00</b>
<b>Total for Adult Competition</b>	<b>\$15,000.00</b>
Certified Officials	
Tournament Directors Workshop	3,400.00
<b>Total for Certified Officials</b>	<b>\$3,400.00</b>
Community Development Exp	
CTA Workshop	4,000.00
Travel	3,250.00
<b>Total for Community Development Exp</b>	<b>\$7,250.00</b>
CTA/Advocacy Committee	1,000.00
Executive Director's Expenses	3,000.00
Grants	
Adult Red Ball Initiative	0.00
CD/Membership	7,000.00
College Scholarship	8,000.00
Community Coord.	30,000.00
Community Tennis & Facility Dev	40,000.00
CTA	
Promotions	1,500.00
Start up	1,000.00
Training	1,750.00
<b>Total for CTA</b>	<b>\$4,250.00</b>
Diversity	6,500.00

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ACCOUNT NAME	TOTAL
Jr Player Development	5,000.00
Junior Start up	2,000.00
President	5,000.00
STA Bonus Payout Grant	0.00
Tournament Voucher	2,000.00
USTA EDC Camps / PD Trainings	3,500.00
<b>Total for Grants</b>	<b>\$113,250.00</b>
Junior Competition	
College Showcase	3,450.00
Junior Tennis Council	11,000.00
Southern Junior Cup	13,000.00
Tennis on Campus Grant	\$500.00
Tennis on Campus Tournament	5,050.00
<b>Total for Tennis on Campus Grant</b>	<b>\$5,550.00</b>
<b>Total for Junior Competition</b>	<b>\$33,000.00</b>
Junior Recreational Programs	
High School Tennis	
High School Coaches Wksp	650.00
MHSAA	1,850.00
<b>Total for High School Tennis</b>	<b>\$2,500.00</b>
Jr Team Tennis	
10U Rackets & Equipment	750.00
Coordinator fees	40,000.00
Coordinators workshop	1,500.00
Court fees	900.00
STA JTT Supplies/Balls Grant	0.00
State Play-offs	17,100.00
State tournament - Fall	4,900.00
Supplies	2,500.00
Travel	2,500.00
<b>Total for Jr Team Tennis</b>	<b>\$70,150.00</b>
NJTL	3,000.00
USTA Schools	
10U & Schools marketing	4,500.00
High School Classic	6,000.00
Schools Grant & Supplies	3,000.00
Travel	1,250.00
<b>Total for USTA Schools</b>	<b>\$14,750.00</b>
<b>Total for Junior Recreational Programs</b>	<b>\$90,400.00</b>

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ACCOUNT NAME	TOTAL
Leagues Adult	
Adult League Tennis	
Adult Championships	58,000.00
Coordinator Fees	34,000.00
LLC Stipends	40,000.00
Sectional winners	4,000.00
<b>Total for Adult League Tennis</b>	<b>\$136,000.00</b>
Alt. Leagues	
Community Coordinator Programming	1,500.00
Coordinator fees - OTHER	21,000.00
Coordinator fees Tri-level	10,000.00
Corporate League	1,700.00
Tennis Apprentice	18,000.00
Tri-Level Championships	9,000.00
<b>Total for Alt. Leagues</b>	<b>\$61,200.00</b>
Conferences & Meetings	\$10,000.00
Captain's meeting	
SLC Travel	3,000.00
<b>Total for Captain's meeting</b>	<b>\$3,000.00</b>
<b>Total for Conferences &amp; Meetings</b>	<b>\$13,000.00</b>
Flex league	2,415.00
League Promotions	6,000.00
Mixed Doubles	
Coordinator Fees	10,500.00
Mixed Doubles Championships	10,500.00
<b>Total for Mixed Doubles</b>	<b>\$21,000.00</b>
Southern Combo Doubles	
Championship	37,000.00
Coordinator Fees	24,000.00
<b>Total for Southern Combo Doubles</b>	<b>\$61,000.00</b>
<b>Total for Leagues Adult</b>	<b>\$300,615.00</b>
Marketing	
Adult	2,500.00
Advertising	4,000.00
Junior	3,500.00
Promotions/Events	9,000.00
Supplies	2,000.00
Travel	2,500.00
<b>Total for Marketing</b>	<b>\$23,500.00</b>

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ACCOUNT NAME	TOTAL
Meetings	
MTA	20,000.00
STA	\$7,000.00
Summer Meeting	0.00
<b>Total for STA</b>	<b>\$7,000.00</b>
USTA	12,000.00
<b>Total for Meetings</b>	<b>\$39,000.00</b>
Merchandise	2,250.00
Payroll Expenses	473,231.00
President Elect's Expenses	500.00
President's Expenses	\$1,000.00
Miscellaneous	2,000.00
<b>Total for President's Expenses</b>	<b>\$3,000.00</b>
Ranking/Selection committee	550.00
Wheelchair Tennis	8,000.00
Yearbook-Current Year	2,500.00
<b>Total for Expenses</b>	<b>\$1,208,496.00</b>
<b>Net Operating Income</b>	<b>-\$16,839.00</b>
Other Income	
70010 Interest Earned	20,000.00
<b>Total for Other Income</b>	<b>\$20,000.00</b>
Other Expenses	
<b>Net Other Income</b>	<b>\$20,000.00</b>
<b>Net Income</b>	<b>\$3,161.00</b>