

2025 Budget v Actuals
MISSISSIPPI TENNIS ASSOCIATION
January 1-December 31, 2025

DISTRIBUTION ACCOUNT	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET BY	PERCENT OF BUDGET
Income				
Adult Leagues				
Adult League Tennis				
Championship fees- adult	75,774.00	78,800.00	-3,026.00	96.16 %
League fees - adult	120,012.00	126,000.00	-5,988.00	95.25 %
Total for Adult League Tennis	\$195,786.00	\$204,800.00	-\$9,014.00	95.6 %
Alt. Leagues/Tri-level, Singles				
Community Coord Programming	1,294.74	1,500.00	-205.26	86.32 %
Corporate League	1,359.00	3,240.00	-1,881.00	41.94 %
Flex	6,069.52	2,200.00	3,869.52	275.89 %
Misc Alternative leagues	31,118.71	19,600.00	11,518.71	158.77 %
Tennis Apprentice	14,886.21	18,500.00	-3,613.79	80.47 %
Tri-level				
Championship Fees	16,037.00	15,155.00	882.00	105.82 %
League Fees	39,974.00	43,000.00	-3,026.00	92.96 %
Sponsorship funds	7,500.00	10,000.00	-2,500.00	75.0 %
Total for Tri-level	\$63,511.00	\$68,155.00	-\$4,644.00	93.19 %
Total for Alt. Leagues/Tri-level, Singles	\$118,239.18	\$113,195.00	\$5,044.18	104.46 %
Mixed Doubles				
18 & Over				
Championship fees	20,741.00	22,824.00	-2,083.00	90.87 %
League fees	47,679.00	48,500.00	-821.00	98.31 %
Total for 18 & Over	\$68,420.00	\$71,324.00	-\$2,904.00	95.93 %
Total for Mixed Doubles	\$68,420.00	\$71,324.00	-\$2,904.00	95.93 %
Southern Combo Doubles				
Championship fees	39,717.00	38,000.00	1,717.00	104.52 %
League fees-adult	97,383.84	102,000.00	-4,616.16	95.47 %
Total for Southern Combo Doubles	\$137,100.84	\$140,000.00	-\$2,899.16	97.93 %
Total for Adult Leagues	\$519,546.02	\$529,319.00	-\$9,772.98	98.15 %
Car Tag	9,336.00	9,000.00	336.00	103.73 %
College Showcase	3,785.04	3,300.00	485.04	114.7 %
Head Tax				
Adult Head Tax	4,006.68	3,500.00	506.68	114.48 %
Junior Head Tax	6,789.00	8,500.00	-1,711.00	79.87 %
Total for Head Tax	\$10,795.68	\$12,000.00	-\$1,204.32	89.96 %

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Junior - Programs				
JTT Fees	65,925.75	70,000.00	-4,074.25	94.18 %
Sponsorship	8,750.00	7,500.00	1,250.00	116.67 %
State tournament fees	26,304.00	25,000.00	1,304.00	105.22 %
Total for Junior - Programs	\$100,979.75	\$102,500.00	-\$1,520.25	98.52 %
Miscellaneous Income	422.14	500.00	-77.86	84.43 %
STA Distribution - Membership				
Individual	80,940.00	80,939.00	1.00	100.0 %
Total for STA Distribution - Membership	\$80,940.00	\$80,939.00	\$1.00	100.0 %
STA Grants				
CD Workshop	2,000.00	2,000.00	0.00	100.0 %
Community Coordinator	15,000.00	15,000.00	0.00	100.0 %
EDC Camps	4,000.00		4,000.00	
Marketing	10,727.00	10,727.00	0.00	100.0 %
Network Support	374,640.96	373,318.00	1,322.96	100.35 %
Red Ball Initiative	5,493.50	6,493.50	-1,000.00	84.6 %
Schools/After School	30,000.00	30,000.00	0.00	100.0 %
Special	5,200.00		5,200.00	
Summer meeting	6,000.00		6,000.00	
Wheelchair	11,000.00	5,000.00	6,000.00	220.0 %
Reserve Payout		0.00	0.00	
Total for STA Grants	\$464,061.46	\$442,538.50	\$21,522.96	104.86 %
Tournament Fees				
Sanction fees	6,350.00	5,450.00	900.00	116.51 %
Tennis On Campus Tournament	5,940.00	4,050.00	1,890.00	146.67 %
Total for Tournament Fees	\$12,290.00	\$9,500.00	\$2,790.00	129.37 %
USTA MS Merchandise	1,621.15	2,000.00	-378.85	81.06 %
Yearbook				
Sales		0.00	0.00	
Total for Yearbook		\$0.00	\$0.00	
Total for Income	\$1,203,777.24	\$1,191,596.50	\$12,180.74	101.02 %
Cost of Goods Sold				
Gross Profit	\$1,203,777.24	\$1,191,596.50	\$12,180.74	101.02 %
Expenses				
Administrative				
Bank Service Charges	1,620.00	1,050.00	570.00	154.29 %
Building Maintenance	6,374.52	10,000.00	-3,625.48	63.75 %
Email Marketing	630.00	630.00	0.00	100.0 %

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Insurance	5,994.00	6,000.00	-6.00	99.9 %
Janitorial	1,680.00	2,000.00	-320.00	84.0 %
Legal and Accounting	24,812.26	20,000.00	4,812.26	124.06 %
Maintenance of Equipment	3,601.47	4,500.00	-898.53	80.03 %
Office Furniture & Equipment	2,551.43	5,000.00	-2,448.57	51.03 %
Pest Service	876.70	900.00	-23.30	97.41 %
Postage	1,968.66	2,000.00	-31.34	98.43 %
Property Taxes	4,138.18	4,400.00	-261.82	94.05 %
Security System	665.57	650.00	15.57	102.4 %
Supplies	5,993.07	5,500.00	493.07	108.96 %
Telephone	8,779.73	7,400.00	1,379.73	118.64 %
Utilities				
Electricity	3,889.87	3,850.00	39.87	101.04 %
Gas	1,305.19	1,100.00	205.19	118.65 %
Water	521.11	700.00	-178.89	74.44 %
Total for Utilities	\$5,716.17	\$5,650.00	\$66.17	101.17 %
Web site	4,537.40	6,500.00	-1,962.60	69.81 %
Total for Administrative	\$79,939.16	\$82,180.00	-\$2,240.84	97.27 %
Adult Competition				
Senior Cup	9,087.13	9,000.00	87.13	100.97 %
Tournament				
TD Grants & Incentives	2,060.02	2,000.00	60.02	103.0 %
Travel	1,806.67	3,000.00	-1,193.33	60.22 %
Total for Tournament	\$3,866.69	\$5,000.00	-\$1,133.31	77.33 %
Total for Adult Competition	\$12,953.82	\$14,000.00	-\$1,046.18	92.53 %
Certified Officials				
Tournament Directors Workshop	3,114.35	3,400.00	-285.65	91.6 %
Total for Certified Officials	\$3,114.35	\$3,400.00	-\$285.65	91.6 %
Community Development Exp				
CTA Workshop	4,604.90	3,000.00	1,604.90	153.5 %
Travel	3,710.84	2,000.00	1,710.84	185.54 %
Total for Community Development Exp	\$8,315.74	\$5,000.00	\$3,315.74	166.31 %
CTA/Advocacy Committee	600.00	1,000.00	-400.00	60.0 %
Executive Director's Expenses	2,088.95	3,000.00	-911.05	69.63 %
Grants				
Adult Red Ball Initiative	3,355.76	6,493.50	-3,137.74	51.68 %
CD/Membership	6,466.85	7,500.00	-1,033.15	86.22 %
College Scholarship	6,000.00	8,000.00	-2,000.00	75.0 %
Community Coord.	16,000.00	30,000.00	-14,000.00	53.33 %

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Community Tennis & Facility Dev	32,500.00	40,000.00	-7,500.00	81.25 %
CTA				
Promotions	348.11	1,500.00	-1,151.89	23.21 %
Training	299.00	1,000.00	-701.00	29.9 %
Start up		1,000.00	-1,000.00	0.0 %
Total for CTA	\$647.11	\$3,500.00	-\$2,852.89	18.49 %
Diversity	1,700.00	6,500.00	-4,800.00	26.15 %
Jr Player Development	5,800.00	5,000.00	800.00	116.0 %
President	811.20	5,000.00	-4,188.80	16.22 %
USTA EDC Camps / PD Trainings	3,932.31	4,000.00	-67.69	98.31 %
Junior Start up		2,000.00	-2,000.00	0.0 %
STA Bonus Payout Grant		0.00	0.00	
Tournament Voucher		2,000.00	-2,000.00	0.0 %
Total for Grants	\$77,213.23	\$119,993.50	-\$42,780.27	64.35 %
Junior Competition				
College Showcase	3,417.20	3,300.00	117.20	103.55 %
Junior Tennis Council	10,213.79	11,000.00	-786.21	92.85 %
Southern Junior Cup	13,655.07	13,000.00	655.07	105.04 %
Tennis on Campus Grant	\$500.00	\$500.00	\$0.00	100.0 %
Tennis on Campus Tournament	5,097.36	4,050.00	1,047.36	125.86 %
Total for Tennis on Campus Grant	\$5,597.36	\$4,550.00	\$1,047.36	123.02 %
Total for Junior Competition	\$32,883.42	\$31,850.00	\$1,033.42	103.24 %
Junior Recreational Programs				
High School Tennis				
High School Coaches Wksp	1,034.88	650.00	384.88	159.21 %
MHSAA	1,557.19	1,850.00	-292.81	84.17 %
Total for High School Tennis	\$2,592.07	\$2,500.00	\$92.07	103.68 %
Jr Team Tennis				
10U Rackets & Equipment	751.27	750.00	1.27	100.17 %
Coordinator fees	37,852.10	40,000.00	-2,147.90	94.63 %
Coordinators workshop	1,038.82	1,500.00	-461.18	69.25 %
Court fees	48.00	900.00	-852.00	5.33 %
STA JTT Supplies/Balls Grant	79.91	0.00	79.91	
State Play-offs	17,981.05	17,100.00	881.05	105.15 %
State tournament - Fall	6,975.20	4,900.00	2,075.20	142.35 %
Supplies	3,135.89	2,500.00	635.89	125.44 %
Travel	778.71	2,500.00	-1,721.29	31.15 %
Total for Jr Team Tennis	\$68,640.95	\$70,150.00	-\$1,509.05	97.85 %
NJTL	3,276.21	3,000.00	276.21	109.21 %

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USTA Schools				
10U & Schools marketing	1,985.56	6,000.00	-4,014.44	33.09 %
High School Classic	6,002.61	4,000.00	2,002.61	150.07 %
Schools Grant & Supplies	849.71	3,000.00	-2,150.29	28.32 %
Travel	338.17	2,500.00	-2,161.83	13.53 %
Total for USTA Schools	\$9,176.05	\$15,500.00	-\$6,323.95	59.2 %
Total for Junior Recreational Programs	\$83,685.28	\$91,150.00	-\$7,464.72	91.81 %
Leagues Adult				
Adult League Tennis				
Adult Championships	59,687.30	56,500.00	3,187.30	105.64 %
Coordinator Fees	34,151.00	31,000.00	3,151.00	110.16 %
LLC Stipends	39,582.00	40,000.00	-418.00	98.95 %
Sectional winners	4,000.00	4,000.00	0.00	100.0 %
Total for Adult League Tennis	\$137,420.30	\$131,500.00	\$5,920.30	104.5 %
Alt. Leagues				
Coordinator fees - OTHER	20,689.71	15,000.00	5,689.71	137.93 %
Coordinator fees Tri-level	9,185.00	10,000.00	-815.00	91.85 %
Corporate League	435.15	2,850.00	-2,414.85	15.27 %
Tennis Apprentice	16,003.61	20,500.00	-4,496.39	78.07 %
Tri-Level Championships	6,908.98	9,750.00	-2,841.02	70.86 %
Community Coordinator Programming		1,500.00	-1,500.00	0.0 %
Total for Alt. Leagues	\$53,222.45	\$59,600.00	-\$6,377.55	89.3 %
Conferences & Meetings	\$11,057.46	\$7,000.00	\$4,057.46	157.96 %
Captain's meeting				
SLC Travel	2,053.64	3,000.00	-946.36	68.45 %
Total for Captain's meeting	\$2,053.64	\$3,000.00	-\$946.36	68.45 %
Total for Conferences & Meetings	\$13,111.10	\$10,000.00	\$3,111.10	131.11 %
Flex league	1,841.00	500.00	1,341.00	368.2 %
League Promotions	3,168.93	6,000.00	-2,831.07	52.82 %
Mixed Doubles				
Coordinator Fees	7,825.00	11,500.00	-3,675.00	68.04 %
Mixed Doubles Championships	9,543.56	10,500.00	-956.44	90.89 %
Total for Mixed Doubles	\$17,368.56	\$22,000.00	-\$4,631.44	78.95 %
Southern Combo Doubles				
Championship	36,471.13	35,500.00	971.13	102.74 %
Coordinator Fees	20,820.00	26,000.00	-5,180.00	80.08 %
Total for Southern Combo Doubles	\$57,291.13	\$61,500.00	-\$4,208.87	93.16 %
Total for Leagues Adult	\$283,423.47	\$291,100.00	-\$7,676.53	97.36 %

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Marketing				
Adult	3,313.67	2,500.00	813.67	132.55 %
Advertising	2,270.16	4,000.00	-1,729.84	56.75 %
Junior	362.45	3,500.00	-3,137.55	10.36 %
Promotions/Events	9,617.02	9,000.00	617.02	106.86 %
Supplies	1,517.66	2,000.00	-482.34	75.88 %
Travel	2,182.12	2,500.00	-317.88	87.28 %
Total for Marketing	\$19,263.08	\$23,500.00	-\$4,236.92	81.97 %
Meetings				
MTA	19,037.37	16,000.00	3,037.37	118.98 %
STA	\$5,856.32	\$8,000.00	-\$2,143.68	73.2 %
Summer Meeting	16,060.00	25,000.00	-8,940.00	64.24 %
Total for STA	\$21,916.32	\$33,000.00	-\$11,083.68	66.41 %
USTA	2,877.05	14,000.00	-11,122.95	20.55 %
Total for Meetings	\$43,830.74	\$63,000.00	-\$19,169.26	69.57 %
Merchandise	1,645.95	2,250.00	-604.05	73.15 %
Payroll Expenses	438,476.20	459,447.00	-20,970.80	95.44 %
President Elect's Expenses	506.76	500.00	6.76	101.35 %
President's Expenses	\$287.32	\$1,000.00	-\$712.68	28.73 %
Miscellaneous	1,590.00	2,000.00	-410.00	79.5 %
Total for President's Expenses	\$1,877.32	\$3,000.00	-\$1,122.68	62.58 %
Ranking/Selection committee	533.66	550.00	-16.34	97.03 %
Wheelchair Tennis	8,741.25	8,000.00	741.25	109.27 %
Yearbook-Current Year	1,209.60	2,500.00	-1,290.40	48.38 %
6245 Miscellaneous		2,000.00	-2,000.00	0.0 %
66900 Reconciliation Discrepancies		200.00	-200.00	0.0 %
Total for Expenses	\$1,100,301.98	\$1,207,620.50	-\$107,318.52	91.11 %
Net Operating Income	\$103,475.26	-\$16,024.00	\$119,499.26	-645.75 %
Other Income				
70010 Interest Earned	25,623.41	20,000.00	5,623.41	128.12 %
Total for Other Income	\$25,623.41	\$20,000.00	\$5,623.41	128.12 %
Other Expenses				
Net Other Income	\$25,623.41	\$20,000.00	\$5,623.41	128.12 %
Net Income	\$129,098.67	\$3,976.00	\$125,122.67	3246.95 %